



link·age *MEDICAL* *SUPPLY DISTRIBUTORS*



MEDLINE



Medline, the nations largest distributor of medical supplies, brings evidence-based practices and tools to solve challenges and address top priorities to:

- Improve care quality
- Help facilities be the preferred choice
- Assist caregivers to work more efficiently
- Reduce supply spending

Some of Medline's Value add products and services include:

- Medline University
- Products and services
- On-Shift
- Therapy & Rehab
- Skin Health Solutions
- Advanced Wound Care

United has high-quality medical supply products, a full line of Sunburst chemical products and unparalleled service to its partners. With their solution oriented approach, United works with long term care providers to drive savings and efficiencies. Through U+Prime, United partners with customers to develop a clear path to success by:

- Identifying problems and providing solutions
- Collaborating with the customer by providing in-depth PPD, financial, and inventory management analysis to drive better decisions.
- Anticipating future challenges and providing innovative customer specific solutions.



UNITED
Medical Supply Company



CONCORDANCE™
HEALTHCARE SOLUTIONS



Concordance delivers dynamic, dependable service through is 20 distribution centers to the post acute market and the entire continuum including:

- Long term care
- Home care
- Hospice
- Acute care
- Government

Dedicated to serving Link-age members, Concordance is committed to providing consistent service that increases our customer efficiency, helps reduce cost and improve resident and patient outcomes!